

Which outcomes really matter to patients?

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Mother of young kids who might

one day have breast cancer



Defining Value, in a way that puts patients first

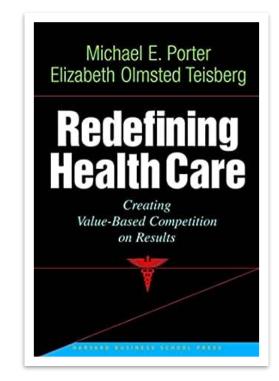


Value = Patient health outcomes achieved

Cost of delivering those outcomes

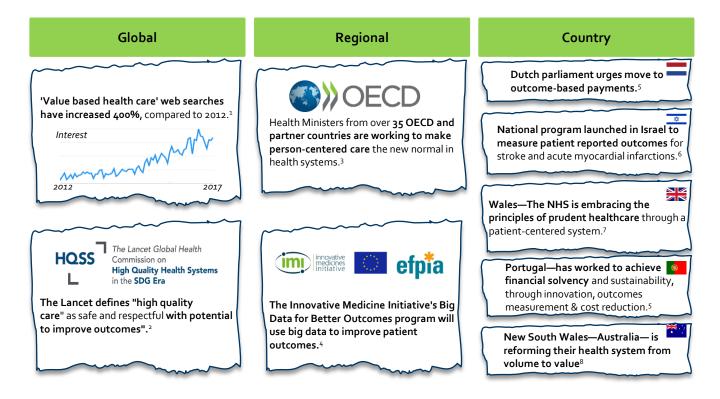
"Value-based healthcare is a healthcare delivery model in which providers, including hospitals and physicians, are paid based on patient health outcomes."

"Under value-based care agreements, providers are rewarded for helping patients improve their health, reduce the effects and incidence of chronic disease, and live healthier lives in an evidence-based way."





Health systems are taking bold steps to reform around VBC



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Which outcomes?: What is often measured vs what matters

Healthcare indicators

Processes of care, biomarkers, survival

- Survival
- Test result
- Whether test was done (e.g. HbA1c)
- Whether procedure was performed
- Whether medicine was prescribed

Patient outcomes

"Getting back to a normal joyful life"

- Survival
- Being pain-free
- Caring for myself independently
- Going back to work as soon as possible
- Kicking ball or dancing with my grandchildren

SURVIVAL

+

WELLBEING (Physical, Mental, Social)





How do we measure?: Many tools, all measuring differently

Questionnaire	Subscales	No. of Items	Scale (Likert-Scale)	Scoring System	Recall Period	
EORTC QLQ-C30 [19]	Generic	30	4-point	0–100	Past 7 days to 4 weeks	
EORTC QLQ-BR23 [20] (updated EORTC QLQ- BR45)	Breast Cancer Subscale	23	4-point	0–100	Past 7 days to 4 weeks	
FACT-ES [21]	Endocrine Therapy Subscale	46	5-point	0–184	Past 7 days	
FACT-B [<u>22</u>]	Breast Cancer Subscale Trial Outcome Index	37	5-point	0–148 0–96	Past 7 days	
EQ-5D-5L EQ-5D-3L [<u>17</u>]	Generic	6	5-point 3-point	Health states and VAS-score 0-100	Today	
BREAST-Q (pre- and post-operative) [18]	Mastectomy, Breast Conserving Therapy and Reconstruction module	4–11 (depending on subscale)	3, 4 and 5-point	0–100	Past 7 days	



Challenges facing clinicians, providers, insurers and governments in responding to this demand for change

- Which outcomes?
 - Many! which outcomes matter most?
- How do we measure? Where can we start?
 - "Reporting" fatigue
 - Non validated tools
 - Non standardized data collection
 - Interoperability
- What can we gain value from measuring?

A not-for-profit driving transformation to VBHC globally

Established 2012 with a mission to unlock the potential of value-based health care by defining global standards of outcome measures that matter most to patients across a wide range of medical conditions, and driving the adoption and reporting of these measures worldwide.

ICHOM Founders



Michael E. Porter, Harvard Business School



Stefan Larsson,Boston Consulting Group



Martin Ingvar, Karolinska Institutet

Patient health outcomes achieved Value =

Cost of delivering those outcomes



ICHOM develops Sets of Patient-Centred Outcome Measures, which are key to:

1 Outcomes (Diabetes Set)

- Ensuring that care and treatment serves the needs of patients
- Improving quality of care and clinical pathways based on evidence
- Understanding disparities in health status
- Transitioning away from fee-for service to fee-for-value models







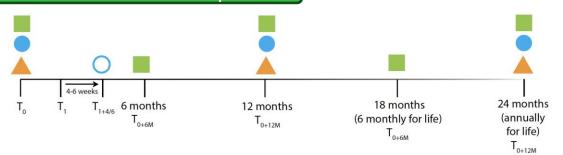
Standardization helps to draw reliable conclusions from the data

2. Validated questionnaires

3. Patient population

Conditions	Type 1 Diabetes Type 2 Diabetes				
Populations	Adults Aged 18 years and Above				
Treatment Approaches	Non-Pharmacological Therapy Non-Insulin-based Pharmacological Therapy Insulin-based Pharmacological Therapy				
Excluded Populations	Children and Young persons below 18 years				
Excluded Conditions	Diabetes mellitus types other than 1 and 2 Secondary Diabetes Gestational Diabetes				

4. Data collection time points



5. Case mix factors

Sociodemographic factors

- Age
- Sex
- Race / ethnicity
- Education level

Lifestyle behavior

- Smoking status
- Alcohol use
- Physical activity

Disease factors

- Diabetes type
- Duration of diagnosis
- Comorbidities

Treatment factors

Treatment type





Patient voice is amplified in various ways

Inclusion of patients as active, voting members in working groups

Using Open review surveys to gather feedback on proposed
 Set from multiple patient communities around the world

Ensuring Patient-Reported Outcomes are a key component of

the Sets



Patient Validation Survey	1=Not important		5= Somewhat important			9=Most important			
	1	2	3	4	5	6	7	8	9
Quality of Life - The individual's perception of their position in life in the context of the culture and value systems in which they live and in relation to their goals, expectations, standards and concerns	0	0	0	0	0	0	0	0	0
Functional Limitations (including ability to work) - Restrictions in usual duties and activities, and/or changes in lifestyle, caused by the presence and severity of symptoms following an episode of venous thromboembolism	0	0	0	0	0	0	0	0	0
Pain (including symptom severity) - An unpleasant sensory and emotional experience associated with, or resembling that associated with, actual or potential tissue damage	0	0	0	0	0	0	0	0	0

For personal perspective of Set development from working group members, watch the video at https://vimeo.com/111976337





We are currently collaborating with patient advocacy organizations in various ways





ICHOM has developed 45 Sets, covering nearly 60% of global burden of disease

Flyer



 Two-page overview of ICHOM Set and Working Group

Reference Guide





 Includes measure definitions, coding instructions, and sample questionnaires

Scientific Publication



 Explains process to arrive at ICHOM Set and motivation for selected measures Digitized, harmonized term bank

Online VBHC training

Expert pragmatic advice and coaching

ICHOM Learning
Collaboratives,
powered by
Accelerated Insights





ICHOM Sets have been developed and published by a global consortium of 1000+ leading clinical scientists and patient representative groups







Sets implemented across 444 care settings in over 42 countries



100+ Germany

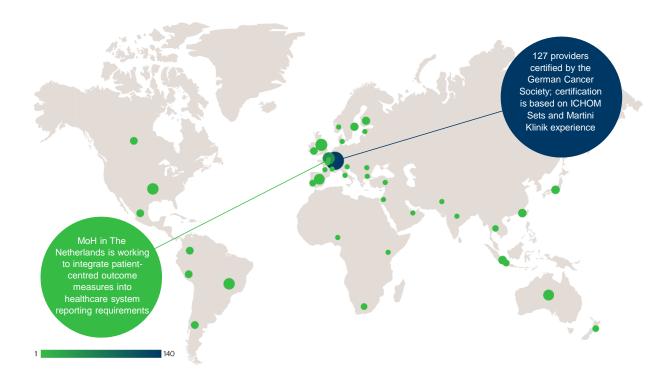
50+ The Netherlands

25+ Spain

25+ Australia

25+ United Kingdom

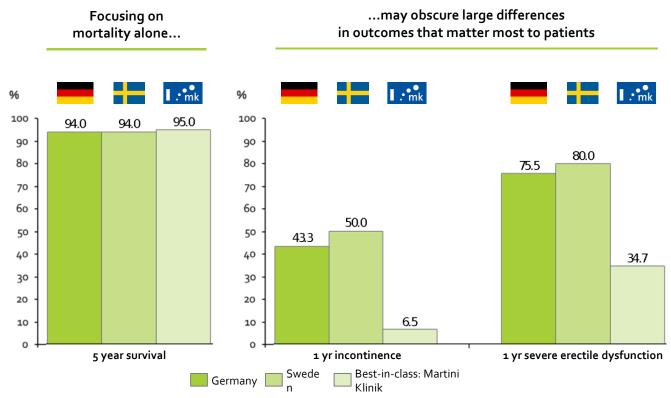
25+ United States







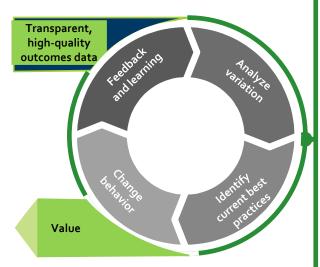
Implementation success and gains at Martini Klinik



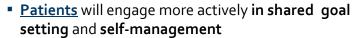




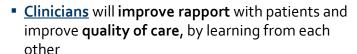
How can measuring outcomes that matter to patients benefit you? Key stakeholders



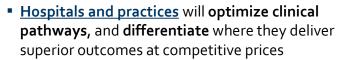














Payers will negotiate contracts based on value, not volume, and encourage innovation to achieve those results



 <u>Life science</u> will market their products on value, showing improved outcomes relative to costs





Heightened impetus for Fee-for-Value in the post-Covid era

- Increasing patient voice (impending regulation)
- Including all patients (disabilities, race, unbiased Al)
- Including primary care (population health lens)
- "Moral injury" of the healthcare workforce



Balazs Gardi for The New York Times

The Moral Crisis of America's Doctors

The corporatization of health care has changed the practice of medicine, causing many physicians to feel alienated from their work.

By Eyal Press

Published June 15, 2023 Updated June 16, 2023





Conclusion

- Patient care about quantity and quality of life
- ICHOM's Sets are internationally-endorsed tools for measuring outcomes that matter to patients, in a manner that is standardized, scientifically sound, and incorporates patient voice
- All stakeholders and society stand to gain from putting patients and people first

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